



Aman Sinha

Senior Project Associate

sinhaaman05@gmail.com

+91 7483598373

[Linkedin.in/Aman-sinha](https://www.linkedin.com/in/Aman-sinha)

Ranchi

Communication Agile Projects
Dashboard Conflict Management
Team Management Negotiation
Collaboration Planning Pharma
Agreement Risk Assessment
Content Project Quality
Adaptability Sprint Planning

WORK EXPERIENCE

Indegene Limited

Bangalore

Sr. Project Associate

(Aug 2022 - Jul 2023)

- Managed end-to-end content projects for AstraZeneca, boosting client satisfaction through effective collaboration, from estimates to successful delivery
- Elevated Amgen's Web services team productivity by imparting Sprint Planning proficiency and adept Jira dashboard management, evidenced by improved efficiency and insightful status updates
- Secured Tavneos as a recurring client by delivering 17% improved outcomes in pilot projects, showcasing Indegene's project execution prowess
- Played a pivotal role within the Amgen account, fostering team cohesion and client rapport by skillfully handling administrative tasks, conflict resolution, and query resolution

E-Com Express Pvt. Ltd.

Gurgaon

Management Trainee Intern

(May 2021 - Jul 2021)

- Immersed in end-to-end logistics operations as a Management Trainee Intern, collaborating with warehouse managers and optimizing warehouse capacity for diverse client requirements
- Actively engaged in sales team activities, contributing to customer-vendor negotiations and agreements, enhancing negotiation and interpersonal skills
- Gained comprehensive insights into logistics processes through hands-on experience, spanning supply chain dynamics and warehouse management

PROJECTS HANDLED

Experience based Projects

- Spearheaded 30+ projects at Indegene, mastering multi-project management encompassing planning, cost estimation, resource scheduling, risk assessment, and successful deployment
- Led the "Reapath DTC Redesign" project, orchestrating site revamp, MLR approval, development, and deployment, ensuring seamless collaboration across teams for successful hypercare support
- Managed "Oncology Biosimilars Label Update," ensuring compliance through precise ISI update coordination among creative, proofing, submission, CMS, and QA teams within tight regulatory deadlines

Research based Projects

- Led the Outlook Live Project, conducting comprehensive secondary market research and strategizing for a Self-Designed product
- Authored a research paper titled "The Effect of Neoteny on Purchase Intent of Customer" by conducting primary research
- Accomplished the research on "Friction-less Braking System for High-Speed Vehicles," creating a functional model and robust thesis data

PROFILE SUMMARY

Project Associate with expertise in content-based project management within the pharmaceutical industry. Proven track record of successfully leading projects for prominent clients, enhancing client satisfaction, and showcasing company capabilities. Skilled in project planning, Jira dashboard management, and cross-team collaboration. Strong interpersonal skills and adept at fostering productive team dynamics

SKILLS

- Project Management
- Cost estimation
- Risk Mitigation
- Project Forecasting
- Stakeholder Management
- Client Relationship Management
- Agile Methodologies
- Web Services Management
- Compliance Management
- Market Research
- Product Management
- Data Analysis
- Power BI
- Microsoft Office Suite
- Lean Six Sigma
- Process Optimization
- Cross-functional Collaboration
- JIRA
- Tableau

EDUCATION

PG Diploma in Management

Great Lakes Institute of Management Chennai,
(2020-2022)

BE/B.Tech - Mechanical Engineering

Institute of Management Bangalore
(2014 - 2018)

LANGUAGES

English | Hindi

EXTRA CURRICULAR ACTIVITY

- Contributed actively to Rotaract Club Bangalore and TEDx BIT Bangalore, playing a pivotal role in diverse events

CERTIFICATIONS

- Certified Associate in Project Management - Sept 2023
- Adobe UX Foundation – Sept 2021
- Lean Six Sigma Green Belt – Jun 2021
- Product Management Fundamentals – Nov 2020
- Excel Masterclass for Business Managers – Aug 2020
- Introduction to Psychology – July 2020
- Introduction to Neuroeconomics – Jun 2020
- Blockchain 360 – Jun 2020
- Total Quality Management – Mar 2020
- Participated in the PayPal Product Management Fundamentals course, devising an India-centric product concept