

Soichiro Uyama

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SUMMARY

- Three years of experience at a trading company, specializing in the import and sales of lactose, dairy preparations, and cheese from countries such as the United States, Indonesia, Thailand, and Germany to Japanese food manufacturers
- Four years of experience as a flight operator at Kansai International Airport, coordinating private, VIP, and government aircraft to ensure smooth flight operations
- Active as a translator, with a published translation from English to Japanese of “The Courage to Love” by Guy Giard
- Knowledge and operational experience with WordPress, Social Media, Podcast, and SEO optimization.

WORK EXPERIENCE

HAKONE RETREAT FORE., Kanagawa Jul 2024-Oct 2024

- **Front Office & Cafe Lounge Reception as temporary** (Jul 2024- Oct 2024)
 - Providing exceptional customer service, managing reservations, assigning rooms for customers, and ensuring smooth check-in and check-out processes to enhance guest satisfaction.
 - Serving several coffee beverages, cakes, and snacks at a cafe lounge.

BLUE TOKYO GMBH., Düsseldorf Germany Oct 2023-May 2024

- **Cooking Instructor** (Oct 2023- May 2024)
 - Experienced cooking instructor specializing in teaching Japanese cuisine to German audiences, utilizing homestyle cooking techniques in an English or German-speaking environment

MAINAMI AVIATION SERVICES CO., LTD., Osaka May 2019-May 2023

- **Flight Operations Specialist** (May 2019- May 2023)
 - Performing work efficiently and effectively even in stressful situations, arranging necessary services with MLIT, local handling companies, hotels, and transportation companies.
 - Providing support for Customs, Immigration, and Quarantine (CIQ) procedures, all necessary documentation for crew and passengers.
 - Arranging and providing support during diversions (emergency landings).
 - Supporting VIPs or crew members traveling on a scheduled commercial flight.

Achievements:

Leveraging previous sales experience, actively proposed management initiatives and engaged in sales activities targeting private aviation companies and agencies. Developed strong trust with my client by receiving personal requests for the handling.

IMANAKA LTD., Nagoya April 2016- May 2019

- **Wholesaler, Food Divisions** (April 2016- May 2019)

- Conducted a BtoB wholesale of imported Dairy products to Japanese food manufacturers.
- Engaged in purchasing from overseas suppliers while negotiating prices. Responsible for inventory control and always searching for new and better business opportunities.

Achievements:

Achieved 450 million yen against the 2017 Target of 460 million yen (Achieved 98%)

* Received President's Special Award

EDUCATION

Bachelor of English Language and Culture, SHIMANE UNIVERSITY - SHIMANE, JAPAN(2016)

PC SKILL

- Excel, Word, PowerPoint
- WordPress, Google AdSense, Social Media
- SEO Optimization and Marketing
- HTML&CSS (Kredo online camp HTML&CSS course)

Language

- Japanese (Native)
- English (C1-C2)
- German(B2)
- Swedish(A2)

QUALIFICATIONS/SPECIAL SKILLS

- TOEIC 950 (2021)
- The EIKEN Test in Practical English Proficiency Grade 1. (2019)
- United Nations Associations Test of English Level A (2022)
- Diploma of the Standard Course of English Coaching at ECA (2021)
- B2.2 Certificate of German in Sprachforum Heinrich Heine (2024)
- Deutsch Training Online C1 von Goethe-Instituts(2024)
- Diploma in TESOL(2024)

ADDITIONAL INFORMATION

- Served as captain of the volleyball team of the University of Shimane.