

WAIZE NAQUI

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DOB - 01/04/1996

GENDER - MALE

F-15/1, 3rd Floor, Red Building,
Sir Syed Road, Jamia Nagar
New Delhi- 110025

EXECUTIVE SUMMARY

To have organizational culture exposure and hands on experience in the field of Marketing. To develop my marketing management skill and become globally competitive.

SKILLS

- Marketing
- Business Development
- Sales
- M.S Office
- Export & Import documentation
- Client Handling
- CRM

LANGUAGES

- English
- Hindi
- Spanish (beginner)

CORE STRENGTH

- Management and coordination skill
- Self Motivated
- Active Learner
- Time Management

CERTIFICATES

Advance Diploma in Computer Application | 2015 - 2016

- National Institute of Computer Technology

India Financial Market | 2019

- KARVY Stock Broking

Inter College Competition | 2018

- Directed and Acted in Nukkad Natak competition

WERP - India 2019

- Internshala
- Campus Ambassador Internship

EXPERIENCE

Edwise International

Marketing Executive (05/12/2022 to Present)

- Responsible for overall marketing strategy for the city.
- Advertisement and Branding of the company.
- Building Relationships with the partners.
- Deliver Seminar in Institutions.
- Data Collection, Motivates Sales Representatives.
- Gained core knowledge of Marketing and Presentation.

Byju's (Think and Learn Pvt Ltd)

Business Development Associate (19/11/2021 to 30/03/2022)

- Responsible for selling educational courses.
- Client Handling and reviewing sales performance
- Counseling session with children from LKG to 12th
- Demonstrating and presenting products
- Worked on Leadsquared CRM.
- Gained core knowledge of finance to complete enrollment process

Omar International Pvt Ltd

Marketing Executive (09/11/2020 to 13/11/2021)

- Maintaining accurate records, attending trade exhibitions.
- Meeting with clients Virtually.
- Ensured and maintained confidentiality of all communication and documentation and develop correspondence letter, memos, Emails
- Export Documentation

EDUCATION HIGHLIGHTS

Masters in Business Administration(2018 - 2020)

JAMIA HAMDARD

- Major - Marketing
- Minor - International Business
- Percentage - 61%

Bachelor of Commerce (2015 - 2018)

MAGADH UNIVERSITY

- Honors - Accountancy
- Percentage - 63 %