

## KAMAL PANDEY

Greater Noida beta 1 C66 Uttar Pradesh

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### OBJECTIVE

Leverage expertise in Power BI and data analytics to create comprehensive and interactive dashboards that facilitate data-driven decision-making, with a proven track record of optimizing processes and enhancing client relationships.

### EXPERIENCE

- ✓ **safexpress Pvt Ltd**  
Account manager
  - \* Managed client relationships by understanding their needs and delivering tailored solutions.
  - \* Strategized account management practices to drive client satisfaction and business growth.
  - \* Coordinated operational activities to ensure seamless service delivery and client engagement.
  - \* Negotiated contracts with key clients, ensuring mutually beneficial agreements.
  - \* Optimized processes to enhance efficiency and reduce operational costs.
- ✓ **OxyZEN express pvt Ltd**  
territory sales manager trainee
  - \* Assisted in managing sales territories, identifying opportunities for growth, and driving sales performance.
  - \* Supported the development and implementation of sales strategies tailored to specific territories.
  - \* Collaborated with the sales team to optimize territory management and client engagement.

### EDUCATION

- ✓ **G.L. BAJAJ INSTITUTE OF TECHNOLOGY AND MANAGEMENT** 2021-23  
Master of Business Administration (MBA)
- ✓ **ISLAMIYA COLLEGE OF COMMERCE GORAKHPUR** 2018-21  
B.Com
- ✓ **MAHARANA PRATAP INTER COLLEGE GORAKHPUR** 2016  
Intermediate

### SKILLS

- \*Project management, Jira
- \* Data Analysis & Visualization: Power BI, Advanced Excel, SQL, Project management, Business analysis.
- \* Leadership & Management: Strategic Thinking, Process Optimization, Client Relationship Management.
- \* Interpersonal & Problem-Solving: Effective Communication, Multitasking, Analytical Skills.

### PROJECTS

- ✓ **Dashboard Development for Madhav Store**  
Objective: Assist the store owner in creating a dashboard to track and analyze online sales across India.

Designed and developed an interactive PowerBI dashboard to provide a comprehensive view of online sales data and key performance metrics.

Implemented complex parameters for drill-down capabilities, enabling detailed data exploration.

Customized filters and slicers to enhance user experience, making data filtering intuitive and efficient.

Manipulated and transformed raw data through advanced calculations to extract meaningful insights.

Created various customized visualizations, including bar charts, pie charts, scatter plots, and map slicers, to present data in a visually engaging format.