



# KHANT KYWE HTAY

## Profile

Well-experienced physiotherapist and customer service professional with over 5 years of experience in providing patient care and managing medical equipment sales and product development.


Adept at physiotherapy assessment and treatment, team leadership and management as well as customer relationships.


Part-time freelance translator.

Always open to new opportunities.

 +95 9 425 0 18516

 khantkywe18516@gmail.com

 <https://www.linkedin.com/in/khant-kywe-htay-a00a401a8/>

 1-B , Hninsi St , Ward 8 , Yankin Tsp , Yangon , Myanmar , 11081

## Education

### Bachelor of Medical Technology

#### B.Med.Tech(Physiotherapy)

University of Medical  
Technology , Yangon  
2013-2018

## Expertise

- Physiotherapy
- Sales and Marketing
- Copywriting
- Microsoft Office (Word,Excel,Powerpoint )
- Google Workspace
- NEGOTIATION
- PRODUCT DEVELOPMENT

## Language

**English** ( Upper Intermediate)

**Burmese**(Native )

## Work Experience

2021

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2023

### Advanced Medical & Diagnostics Trading Ltd.

#### Supervisor ( Physiotherapy Team )

- Active as team leader
- Responsible for dealing with international medical equipment suppliers
- Dealing with clients and sales follow-up
- Customer care and after-sales service through organic feedback, telemarketing, and frequent on-site visits.
- Demonstrate and provide application training for interested parties
- Negotiate the payment terms
- Day-to-day team management
- Active as a part-time interpreter between international suppliers and clients in webinar,online meetings and offline conference.

2020

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2021

### Advanced Medical & Diagnostics Trading Ltd.

#### Product Specialist

- Day-to-day report to the team manager and top management
- Actively marketing and making sales of physiotherapy equipment
- Contribute sales strategy for brand awareness of the products through telemarketing,on-site marketing and webinar presentation
- Active as a part-time interpreter between international suppliers and clients in webinar,online meetings and offline conference.
- Follow-up the sales leads and customer care

### Rose Hill Hospital

#### Physiotherapist

2018

- Team-work with psychiatrists and medical professionals
- Manage assessment and treatment for the patients.
- Consulting the treatment plan
- Active Interpreter for foreign patients
- Day-to-day management with the team and department head.

## References

### Dr.Bo Kyu

Advanced Medical & Diagnostics Trading Ltd. / Director

**Phone:** +95-1-571656

**Email:** amd@amdmyanmar.com