

Mohit Yadav

Add.: - Mahipalpur, Delhi - 110037

Contact No.: - 9319385200, 8057541732

Email: - mohit.yadayap@gmail.com

Profile: -

A dynamic commerce professional & good personality with a rich experience of 8+ years in Logistics and Supply Chain Management of various fields like – Cold chain Operation, Warehouse Operations, Inventory Control, Packing & Dispatching, Distributor Logistics, Reverse Logistics, Freight Forwarding Import/Export, Cryogenic Gas transportation, Transport Operations, Fleet Management, Traffic Incharge, First Mile Operations to Last Miles Delivery Operations, Line haul operations, 3 PL Operations, Procurement, Vendor Management Marketing & MIS etc. in various Industries like – FMCG, E-Commerce, Petrochemicals, Construction Line, and Tyres etc.

Organization Name -

Designation -

Tenure -

Location -

Topper & Router Logistics Pvt. Ltd.

Fleet Manager **Cryogenic Gas**

15-03-2022 to Onwards

L-9, Surinder Singh Building, Mahipalpur, Delhi - 110037



Roles & Responsibilities: -

- Training and supervising the transport staff and drivers on the proper handling and storage of cryogenic and compressed gases
- Planning and scheduling driver and vehicle resources according to customer demand and delivery deadlines
- Monitoring and tracking vehicles and drivers' performance using GPS and other systems
- Ensuring compliance with all safety, environmental and regulatory standards, and policies
- Troubleshooting and resolving any issues or problems that may arise during the transport process
- Evaluating and improving the transport performance and efficiency
- Monitoring and reporting transportation costs
- Reporting maintenance and repair needs of transportation vehicles and equipment.
- Research and suggesting cost-effective shipping methods
- Performing regular security audits on equipment
- Ensuring compliance with company policies and shipping legislation.
- Stay up to date on safety regulations

Prising Import/Export Freight Forwarding Operations: -

- Processing of enquiries from import & export freight business (acknowledging, getting rates, giving quotation, negotiating, conversion) for Import, export- FCL, LCL
- 1-2 years' experience in freight forwarding or shipping line.
- Experience with ocean freight booking tools is a plus
- Good understanding of International Export process for Ocean
- Familiar with basic terms, port codes, Inco terms and requirements
- Basic understanding of shipping line online booking tool or 3rd party booking platform.
- Can operate with minimum supervision
- Ability to follow instructions and follow up on assigned tasks
- Ability to maintain a positive attitude under a stressful environment
- Proficient in the use of MS office Suite (outlook, Excel)
- Analysing market trend Building relationships with overseas agents, shipping lines, co loaders and any other vendors
- Providing support to the sales team by answering pricing questions and developing proposals

Organization Name -

Designation -

Tenure -

Location -

Let's Transport / Diptab Ventures Pvt. Ltd.

Supply Operation & Traffic Incharge

20-03-2020 to 25-02-2022

Work Life Desk: Plot.No.740, Phase.5, Gurgaon Haryana-122008



Responsible for Delhi NCR All operations like (Last Mile, Mid Mile, Pickup & PC's) for complete First Mile operations.

Roles & Responsibilities (Traffic Incharge): -

- **Market Truck Coordination:** Collaborating with suppliers and vendors to identify and hire appropriate market trucks based on transportation needs.
- **Negotiating rates,** terms and contracts to ensure cost effective transportation solutions.
- **Load Management:** Coordinating the loading and unloading of merchandise onto rented market trucks. Ensuring proper protection of cargo to prevent damage during transit.
- **Route planning and optimization:** Developing optimal transportation routes considering factors such as distance, traffic, fuel efficiency, and delivery schedules. Continually evaluating and adjusting routes to improve efficiency.
- **On Time Delivery:** Monitoring transportation activities to ensure timely delivery. Promptly resolving any delays or problems that may arise during transit and implementing corrective measures.
- **Vendor Relations:** Maintaining strong relationships with aftermarket truck suppliers and drivers. Addressing any concerns, providing necessary direction, and ensuring compliance with company policies and standards.
- **Logistics Software:** Using transportation management software to track and manage market truck activities. Generate reports, analyse data, and use insights to optimize transportation operations.
Hiring trucks from the market like locating trucks from outside and arranging new orders for trucks from our company.

Roles & Responsibilities: -

- Identification of target group among Truck Owners & reach out strategy for Fleet Owners to meet Supply requirements,
- Identify Right Acquisition Channels & Pitch for effective pitch to Truck, Fleet Owners
- Understanding the Key Business Drivers for this channel and leveraging the same to induce competitive sourcing of Trucks at best prices
- Responsible for managing & business growth of Key Accounts (Fleet Owners) business,
- Responsible for Partner Experience for Fleet Owners, High Partner Retention
- Collaboration with internal as well as external stakeholders to increase share of Fleet owners/Individual Truck owners
- Managing and maintain cordial relationship with vendors.
- To overcome all the demand and supply problems.
- Timely reporting to vendors and managers.
- To accomplish all the targets set by the manager on time.
- Actively looking for new vehicles and continue to grow the supply data base.
- Aadhaar and ensuring that the data is fully verified.
- Coordinating with deployment team for timely placement of vehicles at customer's location.
- Working to be a good negotiator
- And ensuring that drivers/vendors use smart phones and have applications installed and all trips are listed on the load board.

Organization Name -

Designation -

Tenure -

Location -

Seller Flex (Amazon) / Diptab Ventures Pvt. Ltd.Dispatch Assistant Manager **E-Commerce**

17-11-2018 to 15-03-2020

Murthal - Sonipat

lets  transport**Roles & Responsibilities: -**

- Overseeing the dispatch of products on time
- Ensuring that packing and transportation meet a company's quality control
- Tracking and locating drivers through the Global Positioning System (GPS)
- Managing employee training
- Organising effective distribution and monitoring orders to check that drivers distribute them on time
- Recruiting delivery drivers, warehouse staff and other employees involved in logistics and supply
- Communicating the estimated time of arrival into the system
- Maintaining business relationships
- Managing absences and taking care of performance
- Using specialist Software systems to check stock levels, transportation costs and the dates and times of deliveries
- Liaising with suppliers and customers
- Strategically managing warehouse maintenance in compliance with company goals to Establish accountability for inward and outward Operation
- Manage inventory and ensure FIFO is followed for all SKUs
- To follow each metric to generate MIS
- Maintaining standards of health and safety, hygiene and security
- Managing last mile delivery and pickup through customer management, route allocation and logistics optimization
- Coordinating with customers, suppliers, transportation companies, and internal stakeholders
- Safeguard warehouse contents by following proper procedures and protocols for proper storage and fulfilment practices.
- To achieve operational efficiency by proper resource allocation and maintenance and upgrading of resources time to time
- Inventory Management with 0% variance in monthly audit and external audit.
- Vehicle utilization as per the set Matrix
- Training and development of the warehouse team.
- Proven work experience as a Warehouse Manager
- Strong knowledge of warehousing Key Performance Indicators (KPIs)
- management software and databases
- MBA degree in logistics, supply chain management or business administration

Organization Name -

Designation -

Tenure -

Location -

Jolly Farm Fresh Pvt. Ltd.Fleet Manager **Frozen Food**

10-05-2017 to 30-07-2018

Plot Number A18, Lawrence Road Industrial Area,
Delhi - 110035**Roles & Responsibilities: -**

- Ensuring precise temperature control, using highly trained staff
- Sanitation (pest control, monitoring and ensuring the proper sanitation and condition of transportation units, and sanitation of loading and unloading procedures),
- Adequate temperature control,
- Correct use of packing materials, good quality pallets - meaning proper packaging of products and transportation units,
- Employee training and awareness,
- Excellent communication between shippers, and receivers.

- Delivering goods on time and at the right place.
 - Following food safety transportation protocols.
 - Fleet maintenance: Scheduling and ensuring regular maintenance and repairs to keep the vehicles in optimal condition.
 - Vehicle tracking: Implementing GPS tracking systems to monitor vehicle locations and optimize routes.
 - Fuel management: Monitoring fuel usage and expenses, and implementing strategies to reduce fuel costs.
 - Driver management: Training and managing drivers to ensure safe and efficient driving practices.
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Organization Name - Shivneri Logistics Pvt. Ltd.
Designation - Supervisor
Tenure - 01-06-2016 to 25-04-2017
Location - Halol Vadodara, Gujrat 380012



Roles & Responsibilities: -

- Ensuring implementation of day-to-day activities of transport.
 - Supervising workload, schedules, tasks and other related tasks.
 - Maintaining and manage all databases related to transportation activities
 - Ensuring compliance with safety standards in transportation operations
 - Current status to handle loading and unloading operations.
 - Introducing cost efficiency measures in Transportation operations.
 - Create internal and external customers relationships.
 - Reporting the Vehicle
 - Creating LR, Collect POD
 - Tyre Manage – Tyre Provide
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Technical Skills-

- Good knowledge of MS-Office, SAP(WMS), Outlook
 - Excellent Data-entry and data processing skills
 - Proficient in schedule and report creation
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Education-

- MBA, Operation and Supply Chain Management SGVU, Jaipur.
 - Bachelor of Science (B. Sc.), G.S.M. Etah.
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Personal Information-

- Date of Birth: 3rd of July, 1997
 - Present Resident in Mahipalpur, Delhi.
 - Status: Married.
 - Languages: English, Hindi.
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Declaration-

I do hereby declare that the above-mentioned details are true and correct to the best of my knowledge.