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21/06/1998

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OBJECTIVE

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

SKILLS

Strong knowledge of procurement processes, including sourcing, supplier evaluation, negotiation, and contract management.

- Proficient in using procurement software and tools for efficient data analysis and reporting.
- Excellent negotiation skills with a proven ability to secure favorable terms and conditions.
- Strong analytical and problem-solving skills to identify cost-saving opportunities and resolve procurement-related issues.
- Effective communication and interpersonal skills to build relationships with suppliers and internal stakeholders.
- Detail-oriented with a focus on accuracy and compliance with procurement policies and procedures.
- Ability to work under pressure and meet tight deadlines while maintaining high-quality standards.

Microsoft office
Excel sheet
Google sheets and automation
Sap mm
procurement

RAJNISH KUMAR

Village Akshardham Chauki, District -Lakhisarai Bihar (811311)
India

EXPERIENCE

Thermodyne engineering system

05/06/2021 - working

purchase engineer

A highly skilled and experienced procurement engineer with a proven track record of successfully managing and handling purchase operations for two companies. With a strong understanding of procurement processes and excellent negotiation skills, I have consistently achieved cost savings and ensured timely delivery of materials. With an average monthly purchase value of 2 to 3 crore, I have effectively managed large-scale procurement projects, demonstrating my ability to handle high-value transactions.

Experience:

- Managed procurement operations for two companies, overseeing the entire procurement cycle from sourcing suppliers to negotiating contracts and finalizing purchase orders. I deals in plate and structure, valve, tube, pipe, valve, fitting items, laptop, desktop and there accessories, cable, cctv, door lock, rotary valve, l'd fan, bag filter and accessories, Valve, panel, electrical items, casting materials, nuts, bolts, gloves, safety equipments, Fastener, Industrial paints and thinner, etc all kinds of accomedities.
- Successfully handled large-scale procurement projects, ensuring timely delivery of materials while adhering to quality standards.
- Developed and maintained relationships with suppliers, negotiating favorable terms and conditions to achieve cost savings.
- Conducted market research and analysis to identify potential suppliers, evaluate their capabilities, and select the most suitable vendors for various projects.
- Collaborated with cross-functional teams including engineering, operations, and finance to ensure alignment and smooth execution of procurement activities.
- Implemented effective inventory management strategies to optimize stock levels, reduce lead times, and minimize costs.
- Monitored supplier performance and conducted regular supplier evaluations to ensure compliance with contractual obligations and maintain high-quality standards.

Thirth Agro Pvt limited (shaktiman)

21/06/2019 -
06/11/2019

project engineer

To utilize my engineering skills and experience to revolutionize the agriculture industry through the development of innovative farming techniques.

Skills:

- Proficient in CAD software such as AutoCAD and SolidWorks
- Strong knowledge of agricultural machinery and equipment
- Familiarity with precision agriculture techniques
- Experience in project management and team leadership
- Excellent problem-solving and critical thinking abilities
- Effective communication skills

Experience:

- Project Engineer,
- Designed and implemented an automated soil nutrient monitoring system that allows for more efficient fertilization practices
 - Collaborated with farmers to identify pain points in their operations and develop customized solutions to improve efficiency and productivity
 - Managed project budgets and timelines to ensure successful completion within established parameters
 - Conducted research on the effectiveness of various pest control methods and made recommendations for improvement
 - Worked with the engineering team to develop a comprehensive maintenance plan for all farm equipment

EDUCATION

Roorkee college of engineering

Passing Year - 2018-
2022

B. tech in mechanical engineering

Grades : 72 %

B.N.M college of barahiya

Passing Year - 2016

12th year

Grades : 56

SRS HIGH school

Passing Year - 2014

10th
Grades : 61.2
