

Rahul Mishra

New Delhi
91-7011461121
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Empathic listener and persuasive speaker. Excellent presentation and negotiation skills.

EXPERIENCE

Metalogic PMS, Noida — *Assistant Manager- Sales & Marketing*

March 2022 - Present

- Responsible for managing client relationships.
- Played a lead role in organizing events and conferences.
- Supervise operations of up to 10 associates at a time.
- Track customer preferences and have generated loyal customers for the brand.
- Met or exceeded monthly revenue goals by upto 25%.
- Develop plans to drive new business development through direct sales techniques, cold calling and business to business marketing visits.

BJYU's, Noida — *Business Development Executive*

April 2021 - Feb 2022

- Responsible for doing cold calling (100-150) in a day.
- Responsible for handling queries.
- Responsible for creating excel sheets.
- Responsible for taking zoom conferences with Parents/ Students.

EDUCATION

DU SOL, Delhi — *B.COM* (March 2013 - March 2015)

Scored - 76% in Graduation.

KV School, Delhi — *X & XII* (March 2011 - March 2012)

Scored - 83% in CBSE Board.

KV School, Delhi — *X* (March 2010 - March 2011).

Scored - 7.2 CGPA.

SKILLS

- Communication skills
- Punctual and sincere
- Interpersonal skills
- Organizational skills
- Negotiation Skills.
- MS-OFFICE (Word, Excel, PowerPoint)
- Tally

AWARDS

- Part of the event management team.
- Participated in events in college.

Areas Of Interest

- Have keen interest in Accountancy.
- Traveling
- Sports
- Adventure
- Community Work

LANGUAGES

Hindi, English.

