

CURRICULUM VITAE

RAYEES HUSSAIN MIR
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Date of Birth: 02 June 1992
Gender : Male



CAREER OBJECTIVE

I look forward to an opportunity to work with an organization which allows me to use, the already inculcated knowledge and skill and also provides me the opportunity to grow and enhance my skills for my personnel development and for the development of organization.

ACADEMIC QUALIFICATIONS

Degree/certificate	Institution/Board	Year	Specialization	CGPA/Percentage
BBA+MBA	Lovely Professional University Phagwara	2015	Marketing and Finance	56.34%
12th	Govt. Higher Secondary School Pulwama	2010	Compound Arts	56.13%
10th	Govt. Central School Pulwama	2008	General	54.25%

EXPERIENCE

Organization	Position	Duration	Month Salary
Alco Foods Pvt Ltd	Sales Officer	Current	20000 Plus incentives
Phonepe	RTL	8 Months	18000 Plus Incentives
Paytm	Sales Associate	2 Years	1700 Plus Incentives
Uybed food industries	Sales executive	1.6 Years	12000 Plus Incentive
JMD GROUP PVT LTD	Sales Representative	1 year	10700 Plus incentive

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KEY SKILLS AND COMPETENCIES

- Good learner.
- Good Team player, team leader.
- Good communication skills.
- Initiator, Creative and Imaginative.

AREAS OF EXPERTISE

- Realistic approach towards things and situation, optimistic approach towards human beings.
- Business plan development
- Data analysis and decision making
- Marketing Resource management

SUMMER INTERNSHIP

Project

Organization: Kotak Life Insurance Srinagar (J&K)

Designation: As an intern.

Description: Worked on

- The project “Consumer awareness level about ULIP plan & investors perception towards Kotak Life Insurance ULIP”,
- Worked to generate awareness among the customers about ULIP plan.
- Arrange a meeting between Customers and branch manager.

WORKSHOPS/SEMINARS/ CERTIFICATIONS

- Certificate of “Workshop on digital marketing”.
- Attended a seminar on “Entrepreneurship Development” by Miss Sandeep Rait, CEO Akal industries, 2013 at Lovely Professional University.
- Attended workshop on “Psychology, student well being” 27th-Oct-2013 at Lovely Professional University,
- Certificate of excellence for Community Development Program by NGO in 2014.
- Workshop on advertisement.
- Workshop on leadership.
- Workshop on financial modeling.

AWARDS AND HONOURS

- Secretary of my school smiling rose’s public school Trichal, 2005-2006.
- Member of Student Council Board higher secondary school Pulwama, 2007.

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LANGUAGES KNOWN

Languages	Speak	Read	Write
English	yes	yes	yes
Urdu	yes	yes	yes
Kashmiri	yes	yes	No
Hindi	yes	No	No
Punjabi	yes	No	No

HOBBIES AND INTERESTS

- Playing Cricket, Traveling and Cooking.

REFERENCES

- Available on request.

Place : Trichal Pulwama

(Rayees Hussain Mir)