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Summary

I am an electrical engineer with work experience in power distribution, facility management and oil & gas industries. I am passionate about learning and my quest for knowledge and skills is my adrenaline rush. I am on my journey discovering my potential. As a Sales Engineer I love to scale up business and serve the people. Winning the trust of customers and meeting their expectations is my motivation.

Experience

Sales and Service Engineer

Prosafe Systems WLL

Dec 2021 - Present (2 years 4 months)

- Sales of Portable Gas Detectors from Industrial Scientific., sales of Safety PPE products from renowned brands like DuPont, Honeywell, 3M, Haws, Streamlight, Safety Jogger etc.
- Service of Gas Detectors including calibration, repair and certification.

Assistant Manager

Radius Synergies International Pvt. Ltd.

Jan 2020 - Dec 2021 (2 years)

Sales of Smart Energy Meters, Intelligent Building Management Systems, Electric Vehicle Charging Dock, Smart Electrical Substation.

Electrical Engineer

Soor Al Yamamah Est. for Contracting

Aug 2016 - Dec 2019 (3 years 5 months)

Facility Maintenance, operation and maintenance: MEP Mechanical (HVAC), Electrical, Plumbing/ Piping, Fire Alarm & Protection, BMS, carpenter, painter, electronics, AutoCAD, pumps, Honeywell GentFire Alarm System Vigilon-72, irrigation system, water supply system

Testing & Commissioning Engineer

Advanced Energy Company(AECC)

Dec 2014 - Mar 2016 (1 year 4 months)

Testing & Commissioning of SS equipments.

Education



Amravati University

Bachelor of Engineering (BE), Electrical and Electronics Engineering

2009 - 2013



Trailhead by Salesforce

Checkout my profile

<https://trailblazer.me/id/nsyed63>

Licenses & Certifications



OSHA 30 - OSHA Safety Training Institute



How to sell anything: Mastering sales techniques - upGrad



Gas Detection Made Easy - Industrial Scientific

Issued May 2022 - Expires May 2024

Skills

Lead Generation • Sales & Marketing • Sales • Revenue Generation • Customer Relationship Management (CRM) • Account Management • New Business Development • Business-to-Business (B2B)

- Salesforce Sales Cloud
- Closing sales