



# AYUSH BHARDWAJ

## Electrical & Electronics Engineer

### EDUCATION

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United College of Eng. & Research  
2010 - 2014

Bachelor of Technology (Electrical & Electronics Engineer) from  
Abdul Kalam Technical University (2010-2014).

### WORK EXPERIENCE

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#### Sahil Engineering Works- Regional Manager

12/2021 – Present

- Developed and managed all aspects of the project and program engagement from planning, external vendor relationships, communications, resources, budget change, risks, and issues.
- Responsible for budgeting and forecasting, expense reporting, risk management, status reporting, and execution
- Developed and delivered progress reports, proposals, requirements documentation, and presentations to customers, including the project team, and key stakeholders
- Ensure that the project team understand all aspects of the prime contract relating to their respective responsibilities, and demonstrate a thorough understanding of the prime contract checklist and organizational structure.
- Negotiate, analyze and prepare order agreements, subcontracts and cost control budgets.
- Driving continuous improvement in the Tenders function and consequently facilitating and driving better commercial decision making.
- Working within the tender team to effectively manage the tender process from pre-tender engagement through to submission and post-implementation review.
- Ensuring that the proposal is in conformity with the specification or deviation strategy as defined by Tender team.
- Technical negotiations with customer under the overall lead of the Tender Project team.
- Implementation of procurement concept defined by Tender Project team in co-ordination with procurement department
- Preparing time schedules and overall planning of the entire project execution phase
- Keep track of quality, quantity, stock levels, delivery times, transport costs and efficiency
- Resolve problems concerning transportation, logistics systems, or customer issues.
- Optimizing organizational operations and facilitated by decision making examining problem solving concepts, including quantitative decision methods and techniques.
- Developed comprehensive project Plan of Action and Milestones (POA&M) schedules based on customer's overall project schedule

### PROFILE

Enthusiastic Project Manager with 9 years of experience. Adept at Project, Purchase, Inventories & Logistics, Tender Management (India & Overseas), Quality control with excellent multitasking skills. Safety Professional with knowledge of vendor Management & compassionate team leader.

### CONTACT

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### ADDRESS

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Noida Sector – 51,  
U.P., India -201301

### LANGUAGES

- English
- Hindi

## AREAS OF INTEREST

- Industrial Safety.
- Quality, Audit and Safety Management.
- Technical Management.
- Project Management.

## STRENGTH

- Staunch and disciplined.
- Administrative and hard working.
- Ability to work in a stressful environment.
- Curiosity.
- An extrovert & analytical person.

## COMPUTER SKILLS

- MS Office
- Knowledge of SAP
- Knowledge of Oracle Software

- Forecasted supply and demand requirements to ensure stock availability
- Run meetings including daily stand-ups, weekly operations, monthly project reports, carrier reviews and quarterly business reviews.
- Collaborate with participants to determine project timeline's project documentation and strategy plans.
- Monitored and inspected project teams' job progress to ensure compliance with all schedule, quality and safety requirements
- Acted as an internal quality control check for the project.
- Managed project and program issues and risks to mitigate the impact on the baseline.

### **Unicare Fire & Safety (India) Pvt. Ltd. – Project Manager**

05/2020–12/2021

- Work with resource manager/departments heads to acquire project team and updating project documentation.
- Performed on-site field surveys and wrote technical narratives in an efficient and timely manner.
- Promoted and implemented process improvements company- wide.
- Defined clear targets and objectives and communicated them to other team members & contractors also
- Effective contractor's data base for smoothly execution of projects.
- Develop, maintains & improves safety related standard procedures, systems & processes to improve results.
- Safety audit, Quality audit, Risk assessment meetings routine instruction of project and to provide detailed safety system's Presentation to client.
- Monitored timeline and flagged potential issue to be addressed and coming up with fast efficient solutions. Experience of interpreting specifications and preparing technical proposal.
- A strong track record in delivering projects including Revalidation on time within budgets.
- Directed quality assurance efforts to maximize and ensure safe job performance and eliminate hazards.
- Studying project contract, scope of work, specifications, drawings, safety policy & quality plan and planning the necessary resources needed for the project.
- Install all kind of fixed line systems in different kind of structures such as H & I Beam & Circular Pipe etc.
- Ensuring that project communications run smoothly, keeping key stakeholders and decision makers engaged.

### **Karam Industries - Project Manager**

06/2017 – 05/2020

- Coordinating various executive projects, Contractors, head of sales department on project status, progress, budget, and analyze project requests from management to identify project goals and objectives.
- Provide technical support/solutions for FLS to Sales team, Vendors/Channel Partners & Contractors etc,
- End Customer visit along with BH/alone as per discussion with BH.
- Plan monthly visits in pan india as per the need of requirements from end customers/Channel Partners/ Project associates.
- Fabrication depends on site to site will be handled by our project Team and me as well.
- Take responsibility for developing and providing training, coaching and assessment and be the expert technical resource for the engineers in the product lines
- Knowledge of horizontal and vertical lifelines on various structures.
- Assessing structural integrity for requirement of installation of Horizontal and Vertical Lifeline systems within existing structures at various sites, exposed to numerous conditions.
- Handled /executed projects in PAN India & Overseas

## **MAJOR PROJECTS**

### **INDIA**

- Bharti Airtel Ltd.
- Maruti Suzuki India Limited
- JTEKT India Limited
- Carriage & Wagon Workshop (INDIAN NORTHERN RAILWAY).
- Jodhpur Railway Workshop.
- Amazon Warehouse
- Mahindra & Mahindra Ltd.
- Reliance Jio.
- IOCL
- HPCL
- BPCL
- Reliance Petrol Depot
- Asian Paints Ltd.
- Orient Refractories Ltd.
- Jtekt India Ltd.
- Hero Motocorp Ltd.
- Mushashi Auto Parts India Pvt. Ltd.
- CLP, Jhajjar
- Teva Api Ltd.
- Tata Steels Ltd.
- Enrich Agro Food Products Pvt. Ltd.
- Jubilant Life Sciences Ltd.
- Denso India Pvt. Ltd.
- SRF Ltd. etc.

### **OVERSEAS**

- Scania, Myanmar
- Asian Paints Nepal Ltd., Nepal

### **Mahindra Powerol - Infra Engineer**

08/2014–06/2017

- Project Coordination, Project Execution and Developing project strategies.
  - Rich and dynamic experience in telecom infrastructure in verticals of Operation & Maintenance of sites
  - Managing the functions of troubleshooting i.e. Inspection/ Preventive/Breakdown/Shutdown maintenance of sites and equipments so as to reduce downtime to a minimum.
  - To provide uninterrupted infra services to operators in cluster by ensuring optimum utilization of resources on 24\*7 basis. It involves direction, development and controlling of field staff responsible for site operations.
  - Carrying out the Preventive & breakdown maintenance and DG servicing schedules for improving overall reliabilities and safety of utility of all infra equipments as per standards.
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