



YASHPAL SINGH

Open to Work

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JOB SEARCH PREFERENCES

Work Status Employed | At Work
Job Search Progress Open to Work



LOOKING FOR

Position | Designation Procurement Manager-F&V
Work Type Full Time
Location Delhi NCR
Expected Salary 14 Lakh +
Notice Period Duration 7 days



ABOUT ME

PROFILE SUMMARY ►

- Seeking challenging assignments in agricultural commodity purchasing and procurement, with a focus on supply and dispatching from farmers and their societies, within leading national and international organizations.
- Executing tasks in alignment with the organization's goals and objectives.

KEY RESULT AREAS ►

- Contract farming for supply surety as per the quality norms and quantity required.
- Visit the area of required items for fulfillment the demands as per standard. And create sources.
- Monitoring of material as per stage wise of growth for assurance the supply schedule and harvesting monitoring.
- Regular meeting with farmer, vendors and suppliers for fulfillment the demands.
- Monitoring vehicles as per schedule of supply, given indent before harvesting plans.
- Given training for harvesting, collecting, packing, loading and dispatching the fruits and vegetables.
- Develop the area according to the demand and supply.

COMPUTER PROFICIENCY ►

- Basic Computer knowledge

- Knowledge of Microsoft office
- Internet, report writing, PPT and another required knowledge.

Gender	Male
Date of Birth	1982-11-04
Blood Group	B+
Relationship	Married



WORK EXPERIENCE

DESIGNATION : Senior Procurement Manager

EMPLOYER | ORGANIZATION : Shimla Hills Offerings Pvt. Ltd.

DURATION : September 2022 - April 2023

DETAILS :

Results-driven Senior Procurement Manager with expertise in sourcing and procuring fresh vegetables, specifically tomatoes, for the production of paste, puree, chutney, sauces, and other culinary purposes. Proficient in managing the packaging process, including cane, pouches, drums, and frozen options. Adept at ensuring high-quality products and optimizing the supply chain for maximum efficiency.

- Procurement Strategy: Developing and implementing strategic procurement plans to ensure a reliable supply of fresh vegetables for various purposes.
- Supplier Management: Identifying and managing reliable suppliers of tomatoes and fresh vegetables, maintaining strong relationships, and negotiating favorable terms and pricing.
- Quality Control: Implementing stringent quality control measures to ensure the freshness and consistency of the procured vegetables and packaged products.
- Packaging Expertise: Managing the packaging process for cane, pouches, drums, and frozen products, ensuring proper storage, preservation, and convenience for customers.
- Supply Chain Optimization: Streamlining the supply chain from sourcing to delivery, minimizing costs, and maximizing efficiency.
- Compliance and Regulations: Staying updated with industry regulations and ensuring compliance in procurement practices and product packaging.
- Team Leadership: Leading and motivating a procurement team, fostering collaboration, and driving performance to meet organizational goals.

DESIGNATION : Assistant manager procurement

EMPLOYER | ORGANIZATION : VEGROW

DURATION : October 2020 - August 2022

DETAILS :

As an Assistant Manager of Procurement for Apples:

- Procured 100 MT of Apples from Kashmir for CA store, specifically from Harsana Fruit Company, on a kilogram basis.
- Created Purchase Orders (PO), arranged transportation (Trip), and generated Sales Orders (SO) in the system for the procurement process.
- Managed the procurement of a total of 350 MT of Apples from KULLU, MANALI, and LAHOL SPITI for modern trade, directly from farmers. All fruits were purchased based on grading and kilogram basis.
- Procured Kinnow from Badal, Punjab, Sirsa, Elana bad, Sitto, and Abohar, amounting to 1020 MT for nationwide supply across India.

DESIGNATION : Assistant Manager

EMPLOYER | ORGANIZATION : Mother Dairy Fruit & Vegetable Private Limited

DURATION : November 2018 - August 2020

DETAILS :

Procurement Fresh Fruits And Vegatable From Sonipat Area.

- Procured vegetables from farmers' societies on a daily basis after providing indent.
- Managed and coordinated vehicles for the supply and dispatch of the materials.
- Organized and led farmers' meetings, distributing yearly production and procurement plans among the farmers.
- Collected fresh vegetables on a daily basis, ensuring availability and quality.
- Handled procurement of national items such as Peas, Potatoes, Kinnow, and Apples for supply.

- Procured Potatoes from Una, HP, Hoshiarpur, Punjab, and Pipli, Kurukshetra, Haryana.
- Sourced Peas from Amritsar and Samana areas in Punjab.
- Obtained Apples from Kotkhai, Jubbal, Khadapathar in Himachal Pradesh.
- Acquired Kinnow from Sri Ganganagar, Rajasthan.
- Coordinated with the MIS team for rate distribution among the Farmers' Producer Organizations (FPOs).
- Set rates for farmers while ensuring their satisfaction and aligning with the organizational profit objectives.
- Provided guidance to farmers on crop plans, spray schedules, and field preparation to ensure good quality and quantity procurement according to timely and required indents.

DESIGNATION : Farm Manager

EMPLOYER | ORGANIZATION : Meena Agritech, Kullu Manali, H.P

DURATION : November 2015 - November 2018

DETAILS :

- Led the entire process of lettuce (iceberg) nursery preparation, including planting, production, dispatching, and procurement.
- Cultivated and managed tomato, cucumber, broccoli, and other leafy vegetable crops.
- Supervised a team of 10-15 laborers daily for various agricultural tasks.
- Adhered to the global agricultural practices set by McDonald's (MGG).
- Managed contract farming operations spanning approximately 20 acres in Himachal Pradesh, from Sundar Nagar to Lahol.
- Procured and dispatched lettuce from Kullu Manali and Lahol Spiti to McDonald's food processing units in Delhi.
- Conducted field preparation for new planting and identified new farmers for lettuce crop production to expand contract farming.
- Organized and facilitated farmers' meetings for contract farming in new areas.
- Successfully qualified for McDonald's MGG global gap farm audit for two consecutive years, ensuring the supply of lettuce to McDonald's.
- Achieved international global gap certification for the farm in Kullu, Himachal Pradesh, demonstrating compliance with Meena Agritech's high standards.
- Maintained comprehensive documentation and ensured the farm operated in accordance with global gap standards.

DESIGNATION : Farm Manager

EMPLOYER | ORGANIZATION : Sun Hill Agro Private Ltd.

DURATION : December 2013 - November 2013

DETAILS :

- Engaged in various agricultural activities including crop farming, wood plantation, and other farming practices in the Badaun area of Uttar Pradesh.
- Oversaw and managed all aspects of paddy, wheat, and mustard cultivation, including sowing, plantation, leveling, harvesting, manuring, chemical spraying, weeding, proper storage, and subsequent selling in the market.
- Undertook medicinal farming and planted eucalyptus trees across approximately 50 acres.
- Implemented intercropping techniques based on appropriate spacing between rows and plants.
- Facilitated the sale and purchase of farm products and efficiently dispatched them to the market.
- Assumed responsibility for the maintenance and operation of farm machinery, including tractors, tillers, harrows, levelers, trolleys, rotavators, diesel pump sets, and tube wells.
- Managed labor activities on the farm, including labor allocation and supervision, as well as coordinating the dispatching of farm produce.

DESIGNATION : Marketing And Production Manager

EMPLOYER | ORGANIZATION : Pallishree Limited, Kolkata (W.B)

DURATION : February 2011 - May 2013

DETAILS :

- Undertook seed production of paddy, wheat, peas, mustard, and other crops in North India through contracted farmers.
- Managed land preparation activities such as ploughing, leveling, application of farmyard manure (FYM), seed sowing, and nursery preparation for paddy transplanting.
- Selected suitable land, determined the appropriate area, and procured quality seeds for optimal seed production.
- Conducted training programs and provided farmers with necessary knowledge and guidance on seed production through meetings and practical demonstrations in their fields.
- Explored business opportunities in the nursery plant sector, land escaping, and purchased agricultural products for selling.

- Developed the seed market by introducing new production methods and techniques.
- Purchased agricultural commodities and transported them to markets in West Bengal and other regions for selling.

DESIGNATION : Project Executive

EMPLOYER | ORGANIZATION : ICCOA- Bangalore

DURATION : February 2009 - February 2011

DETAILS :

- Managed organic farming projects in Himachal Pradesh and Haryana states.
 - Collaborated with SGS, ICOCert, and other organic certification bodies for the certification process.
 - Procured agricultural commodities from certified growers and facilitated their distribution in the market.
 - Worked closely with the Department of Agriculture and Palampur Ag University to oversee the farming projects in Himachal Pradesh.
 - Enrolled organic grower groups and provided extension services and training to develop their internal control system (ICS) for organic certification.
 - Coordinated with certification agencies to obtain certification for grower groups.
 - Established and nurtured an organic farming professional team in Solan (Himachal Pradesh) and Safeedon, Jind (Haryana).
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EDUCATION

Master degree

Business Management (MBA), Marketing

COLLEGE | INSTITUTE : Shri Ram Collage of management, Muzaffar Nagar

UNIVERSITY : Shri Ram Collage of management, Muzaffar Nagar

DURATION : 2008 - Completed

Bachelor degree

BSc Agriculture

COLLEGE | INSTITUTE : Choudhary Chotu Ram Collage, Muzaffar Nagar

UNIVERSITY : Choudhary Chotu Ram Collage, Muzaffar Nagar

DURATION : 2004 - Completed
