

RASHMI DAWALE

BUISNESS ANALYST

☎ : 07972118651

✉ : rashmidawale294@gmail.com

📍 : Tathasthu 26B maloo lay out, Amaravati,
MAHARASHTRA.

Date of Birth : 04/29/1994

Gender : Female

Marital Status : Single

Nationality : India

Experienced in market research with over 5 years of experience in Industry. Excellent reputation for resolving problems, improving customer satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits.

Focused on exceeding profitability targets through skilled management of available personnel and inventory resources. Expert in identifying and capitalizing on business opportunities.

Work Experience

**February 2024 -
Till Date** **Buisness Analyst**

Numetry Technologies

Pune, MAHARASHTRA

a professional who analyzes an organization or business domain (real or hypothetical) and documents its business or processes, assessing the business model or its integration with technology. identify areas for improvement, develop solutions, and help implement changes to enhance efficiency and effectiveness within the organization.

**September 2022 -
January 2024** **Marketing Team**

Ece India Energies Pvt Ltd

Amaravati, Maharashtra

Identified and maximized sales opportunities, and increased customer retention rates. Settled any customer disputes in a professional and pleasant manner. Worked to ensure a positive and hassle-free customer experience

**February 2020 -
August 2022** **Freelancer Marketing**

Fle Cosmatices

Pune, Maharashtra

- Manage product distribution by negotiating contracts with vendors and distributors.
- Captured new customers using creative and fresh approaches.

**January 2019 -
November 2019** **Investment Officer**

Sharekhan Pvt Ltd

Nagpur, Maharashtra

- This project undertaken deals with customer preception with to mutual fund that is the scheme they prefer, the plans they are opting, the reasons behind such selections and also this project deals with different investment options, which is people prefer with and apart from mutual fund. like postal saving schemes, recurring deposits, bonds, and s

**May 2017 -
August 2017**

Myprofine

Management Traniee

Nagpur, Maharashtra

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Education

**June 2013 -
May 2016**

Computers And Electronics - Amolakchand Mahavidhyala Yawatmal

Bachelor Of Science

**Yawatmal,
Maharashtra.**

**August 2016 -
May 2018**

Fiinance And Operations - Rasoni Institute Of Information And Technologies

MBA

**Nagpur,
Maharashtra.**

Skills

Management ★★★★★

Market ★★★★★

Advance ★★★★★

Research

Excel

Referees

Available on Request