

Personal and Contact Data

Name: Łukasz Gościński
Year of birth: December 27th, 1976
City of residence: Poznań
Country of residence: Poland
Telephone/Whatsapp: + 48 665 04 83 52
E-mail address: mnxmnx10@gmail.com
Skype: trsknuter

Work Experience

04.2010 – Service provider in international trade, translation or interpreting

Searching for offers (B2B marketplaces) and suppliers of food products and products of agricultural origin (palm oil, sunflower oil, cocoa nuts, cocoa liquor, cocoa shell, cocoa pulp, cocoa powder) verification of the suppliers (certificate of ownership, export license, incorporation certificate, certificate of origin, product specifications), administering letters of intent, requests for quotes, quotations, contracts as well as other legal and technical documents; exploration of the internet assets and creating data-bases of potential contractors from Europe, mailing business proposal to potential customers. Cooperation with several translation agencies (Fililogi, Lmi Translations, Mars Translation, Smartlation, Stealthtranslations).

07.2002 – 03.2010 Instytut Pojazdów Szynowych “Tabor” [Rail Vehicles Institute “Tabor”]

02.2008-03.2010 Documentalist

Preparing documentary analyzes from Russian and English journals for data-bases, translations of railway standards and other texts.

07.2002 -02.2008 Economic – marketing specialist

Supporting the Institute’s participation in euro-projects upon the EU's Sixth Framework Program for Research, Technological Development and Demonstration (Integrated Standard Transportation Unit For Self-Guided Freight Container Transportation Systems On Rail, Motorail, Development of Innovative Bogie of New Generation, Modular Brake, Eurotrans) in its formal, legal, economic, marketing aspects,

Participating in fairs as the exhibitor (the Poznań International Fair – Innovations, Technologies, Machines) and a visitor; coordinating and carrying out preparation actions, organizing the fair stand; managing demonstration part during the exhibition; receiving guests in the stand and developing new contacts; monitoring novelties, collecting commercial and technical information;

Assisting guests during their visits in the Institute, participating in business-technical meeting managing actions following the completion of the orders - keeping the agreed delivery terms, maintaining quality of deliveries, making claims for warranties,

Performing technical, commercial, legal translations.

Controlling economic effectiveness of the works performed in the Institute in terms of following assumed rates of direct and indirect costs assigned for a given task, defining permissible and real rates of costs for a particular work, calculating the costs generated as overall sums and as separate cost positions,

Collecting and processing statistical data of employment, investments, demand, sales to make reports to the Central Statistical Office,

09.2000-06.2002 Elementary schools in the vicinity of Poznań

Teacher of English in substitution, educating children in the school age in English.

Education

09.2011 - 10.2013

Postgraduate Studies of Master of Business Administration at the Poznań University of Economics with the collaboration with Georgia State University in Atlanta, USA,

modules: managerial economics, business and labor law, international economics and European Union, marketing management and strategy, negotiations, strategic management, corporate finance, financial and managerial accounting, strategies in taxes, international corporate finance, risk and crisis management, change management, strategic simulation game, operations management, project management, organizational behavior, human resource management, intercultural management, leadership in business.

09.2000- 09.2001

Postgraduate Studies of International Business at the Poznań University of Economics,

modules: strategy of companies in international business, preparation and fulfillment of international transactions, international finance of companies, international capital investments, world's financial markets, marketing strategies in international business, acquiring and verifying of credibility of international partner, Polish companies in international setting, protocol and negotiations in international business, company in the European Union.

09.1995-10.2000

Master of Art studies at the Russian-English faculty at the Adam Mickiewicz University in Poznań.

modules: practical knowledge of Russian and English, history, literature, historical grammar, descriptive grammar, modern grammar.

Training

Dec 2020 – June 2022

Front-end Developer Training: technologies: HTML 5, Bootstrap 4, CSS, JavaScript, Angular JS, React, repositories: Git, Mercurial.

Nov 2005

Conference “Sustainable and Safe Surface Transport” organized by Technical University of Warsaw, Transport Department and National Contact Point of the EU Research Programs in Warsaw,

Nov 2004

Conference “Innovations for Companies” in the seat of the Chief Technical Organization in Poznań,

Dec 2003

Conference on “Transport, Applying Computer Technologies – Innovations and Technologies”, in Warsaw Center EXPO XXI by National Contact Point of Research Program of the EU, Research Institute of Roads and Bridges, Polish Computer Technology Association,

Nov 2003

Training on “The EU subsidies – Pre-accession Agenda and Structural Funds. Governmental and EU Subsidies for the Companies in 2004” by Salamon Consulting, Department of Aid Programs under the Polish Agency for the Development of Entrepreneurship in Poznań,

Oct 2003

Training “Prospects for Transportation industry – Concepts of Collaboration with National Contact Point”, organized by the National Chamber of Commerce in the Institute of General Technics Issues of the Polish Academy of Science,

Nov 2002

Regional Conference at the launch of the EU's Sixth Framework Program for Research, Technological Development and Demonstration in Wielkopolska region in Poznań,

May 2002

Training in MS Office software.

Skills

Fluent Russian and English, communicative German (participating in language trainings and self-study), advanced user of MS Office and Windows software.

Personal Attributes

Organizational and analytical skills, engagement, pro-activity.

Interests

Sports, photography, IT, history.

Other

Driving license category B.

“I hereby authorize you to process my personal data included in my job application for the needs of the recruitment process (in accordance with the Personnel Protection Act 29.08.1997 no 133 position 883)”

Łukasz Gościński